# 21AEXT391 COMMUNICATION SKILLS AND PERSONALITY DEVELOPMENT

Hours Per Week:

Total Hours:

L	Т	Р	С
1	-	2	2

L	Т	Р
15	-	30

# **COURSE DESCRIPTION AND OBJECTIVES:**

Aim of this course is to develop inter-personal communication skills and problem-solving skills to serve as good communicator and efficient problem solver

# **COURSE OUTCOMES:**

Upon completion of the course, the student will be able to achieve the following outcomes:

COs	Course Outcomes	
1	Develop better communication skills, inter personal skills, problem solving skills and will emerge as a better personality	

# **SKILLS:**

- ✓ Improve body language, speaking English fluently and perfectly
- √ Improve writing and drafting skills
- ✓ Able to communicate farming activities, handle meetings and interviews



Source:

http://www.skilltree.co.in/ individual-success.html

#### **ACTIVITIES:**

- o Short conversation
- o Role play
- o Quiz
- o Elocution
- o Group discussion, debate
- o Team presentation

#### UNIT - 1

**Introduction:** Communication Skills: Structural and functional grammar; meaning and processof communication, verbal and nonverbal communication; listening and note taking, writing skills, oral presentation skills; Voice modulation basics and their usage for meaningful impact on people; field diary and lab record; indexing, footnote and bibliographic procedures. Reading and comprehension of general and technical articles, precise writing, summarizing, abstracting; individual and group presentations, Extempore, impromptu and prepared presentations, public speaking; Group discussion. Organizing seminars and conferences

#### **UNIT - 2**

**Human Behaviour**: Domains and components of Behaviour; Personality and Personality Development – Meaning, Scope, Importance, Factors influencing Personality; Trait and Type Approaches; Personality Theories

#### **UNIT - 3**

**Importance of Wants**: Importance of Wants, Desires, Needs, Drives, Motives, Aspirations, Interests, Objectives and Goals in Personality development. Transactional Analysis - Importance, Methods and Strategies. Negotiation Skills

### **UNIT - 4**

Stress Management and Conflict Management: Meaning, Concept, steps and Techniques. Emotional Intelligence – Meaning, Concept and Importance. Creativity – Meaning, Concept

## UNIT - 5

**Components and Characteristics:** Components and Characteristics of creative people. Team Work – Meaning, Concept, Characteristic Features of Effective Teams, Types of Teams, Factors affecting and role of Team Work, Time management

# LABORATORY EXPERIMENTS

## LIST OF EXPERIMENTS

- 1. Communication Meaning and process of communication
- 2. Overview of non verbal communication skills, signs of body language
- 3. Non verbal communication skills Practicing conscious body postures andmovements
- 4. Overview of verbal communication skills
- 5. Practicing listening and note taking and writing skills
- 6. Practicing oral presentation skills
- 7. Practicing writing of field diary and lab record Indexing, footnote and bibliographic procedures
- 8. Practicing reading and comprehension of general and technical articles
- 9. Practicing precise writing, summarizing, abstracting

- 10. Exercise on individual and group presentations
- 11. Practicing of extempore, impromptu, impromptu presentation, public speaking
- 12. Evaluative exercises on video recorded mock group discussions and interviews
- 13. Practical exposure on organizing seminars and conferences
- 14 & 15. Evaluative exercise on recorded video programme to build the confidence levels of students

# **REFERENCES:**

- 1. Dangi K.L., S.S. Sisoda, Pravesh Singh Chauhan and Yogita Ranavat. *A Text Book of Communication Skills*. Agrotech Publications
- 2. Mangal S.K. 2016. Essentials of Educational Psychology. PHI Learning Private Ltd., New Delhi
- Nirajkumar. 1997. A Genesis of Behavioural Science. Gyan Publishing House, New Delhi
- 4. Eric Berne. 1964. *Games People Play The Psychology of Human Relationship*. Grove Press Publishers
- 5. Thomas Anthony Harris. 1967. I am Ok You are Ok. Harper Publishers.
- 6. Scott Bill. 1981. Skills of Negotiating